BUSINESS SERVICES

FRACTIONAL AND AD HOC PROCUREMENT

Your procurement journey starts here.

Your own outsourced procurement department, without the cost of a full-time hire. Sasha and Suzie will show you the way.



HELLO, WE'RE KEE

Not just a supplier. An extension of your team.

With over 25 years' experience, we take ownership of your contracts, suppliers, renewals and negotiations, so you can get back to growing your business. We work for you, not the suppliers.



Meet your guides, Sasha and Suzie

Follow our two French bulldogs through the next few pages. They'll walk you through every step of how we work.

THE PROBLEMS WE SOLVE

Overpaying

Prices creep and contracts auto-renew. We make sure nothing rolls over unchecked.

No visibility

Every contract, cost, end date and notice period, all in one place.

Weaker negotiations

Most businesses negotiate every 3 to 5 years. We negotiate every week.

Lost leadership time

You should be growing the business, not chasing quotes.

Getting to know you

Six simple phases, at your pace. It starts with listening.

1

Discovery

We get to know your business, gather your bills and contracts, and map every supplier, cost, end date and notice period.

2

Strategy

We benchmark what you pay against the market and agree priorities with you: quick wins first, then the bigger contracts.



Suzie sniffs out every contract first.

★★★★★

“A fantastic service if you are time poor and want to get the best deal negotiated. Couldn't recommend enough!”

Pegasus Benefits · Google review

Getting you the best deal

We go to market for you, and you always have the final say.

3

Tender and negotiation

We run the tender and negotiate on service, terms and total cost. Best overall value, never just the cheapest price.

4

Your approval

You get a clear written recommendation. Nothing goes ahead without your say-so.



Sasha never settles for the first offer.

★★★★★

“Everything was handled professionally from start to finish, with great communication and a real focus on customer service.”

Nathan D. · Google review

We'll take it from here

This is where a broker walks away. It's where we really begin.

5

Implementation

We handle the switch, the paperwork and the new supplier, so there's no disruption to your business.

6

Ongoing management

We check invoices, track every renewal, challenge price creep and review with you every quarter. Year after year.



Job done. We'll keep watch from here.

★★★★★

"Kai-la and the team always go above and beyond to help us with our business needs, nothing is too much trouble."

Jo S. · Google review

Two ways to work with us

A full-time procurement manager typically costs £50,000 to £80,000 a year. We give you that expertise for a fraction of the cost.

OPTION 1 — **From £495 + VAT**

Ad hoc project

A one-off project for one or two contracts that need expert attention now, managed end to end. Pay as you go, no commitment.

OPTION 2 — **From £395/month + VAT**

Fractional procurement

Your own outsourced procurement department, managing all your contracts and suppliers.

Procurement Essentials · 4 hrs a month	**£395**
Procurement Partner · 8 hrs a month	**£795**
Fractional Procurement Director · 16 hrs	**£1,595**

Monthly prices from, plus VAT. One-off setup £250 + VAT. Procurement Hub licence £31 + VAT a month. 3-month minimum.



Not sure which way to go? Start with a project. Move to a monthly package within 90 days and we'll credit 50% of your project fee against your first month.

5.0 ★★★★★

on Google from 60 reviews

> **"It's transformed the way we work and led to far more productivity."**
>
> Bill C. · Google review

WHAT EVERY CLIENT CAN COUNT ON

- **One dedicated contact.** A real person who knows your business. No call centres.
- **Nothing without your say-so.** You approve every recommendation.
- **Best overall value.** Service, terms and total cost weighed together.
- **Honest advice.** Even when the answer is "you don't need to change a thing".

ISO 9001
Quality Management

ISO 14001
Environmental Management

ISO 27001
Information Security

Energy Ombudsman
Registered Energy Broker



Leave it with us. We'll sort it!

We'd love to meet up, talk it through and show you our Procurement Hub. Ring us and you'll get a real person, we promise.

SCAN TO BOOK A CALL

Kai-la Minshull, Director

0161 820 1000 · 07890 541571

km@kbs.team · kbs.team

Keeping promises. Keeping costs under control.

Kee Business Services · Imperial House, 79–81 Hornby Street, Bury BL9 5BN · Registered in England and Wales