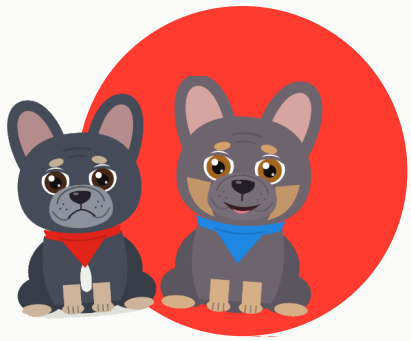
BUSINESS SERVICES



FACT SHEET

Fractional Procurement

Your own outsourced procurement department, without the cost of a full-time hire. We work for you, not the suppliers.

AT A GLANCE

WHAT IT IS **An extension of your team, not a broker**	EXPERIENCE **Over 25 years in business procurement**	YOUR CONTACT **One dedicated person. No call centres**
DECISIONS **Nothing goes ahead without your say-so**	VISIBILITY **Every contract in our Procurement Hub**	PRICING **From £395 a month + VAT**

THE PROBLEMS WE SOLVE

- **Overpaying:** prices creep and contracts auto-renew. We benchmark the market so nothing rolls over unchecked.
- **Weaker negotiations:** most businesses negotiate every 3 to 5 years. We negotiate every week.
- **No visibility:** every contract, cost, end date and notice period, all in one place.
- **Lost leadership time:** you should be growing the business, not chasing quotes.

HOW IT WORKS: SIX PHASES, AT YOUR PACE

1. **Discovery**
   We gather your bills and contracts and map every supplier.
2. **Strategy**
   We benchmark against the market and agree priorities.
3. **Tender and negotiation**
   Best overall value, never just the cheapest price.
4. **Your approval**
   A clear written recommendation. You decide.
5. **Implementation**
   We handle the switch and paperwork, no disruption.
6. **Ongoing management**
   Invoices checked, renewals tracked, quarterly reviews.

A full-time Procurement Manager typically costs £50,000 to £80,000 a year. We give you that expertise for a fraction of the cost.

Let's have a proper chat

Kai-la Minshull, Procurement Manager
Office **0161 820 1000** · **km@kbs.team**

Scan or click to book a call with Kai-la
kbs.team

TWO WAYS TO WORK WITH US

Option	What you get	From
Ad hoc project	One or two contracts that need expert attention now, managed end to end. Pay as you go, no commitment.	**£495 + VAT**
Procurement Essentials	4 hours a month	**£395/month**
Procurement Partner	8 hours a month	**£795/month**
Fractional Procurement Director	16 hours a month	**£1,595/month**

Monthly packages: prices from, plus VAT. One-off setup £250 + VAT. Procurement Hub licence £31 + VAT a month. 3-month minimum. Additional support from £125 + VAT an hour. **Not sure? Start with a project.** Move to a monthly package within 90 days and we'll credit 50% of your project fee against your first month.

ACCREDITED AND TRUSTED

5.0 on Google
from 60 reviews

ISO 9001
Quality Management

ISO 14001
Environmental Management

ISO 27001
Information Security

Energy Ombudsman
Registered Energy Broker

"A fantastic service if you are time poor and want to get the best deal negotiated. Couldn't recommend enough!" Pegasus Benefits · Google review

FREQUENTLY ASKED QUESTIONS

Are you a broker?
No. A broker disappears once the contract is signed. That's where we really begin: managing suppliers, checking invoices and challenging renewals, year after year.

Who makes the final decision?
You do. Every recommendation comes to you in writing, and nothing goes ahead without your say-so.

Will you always tell us to switch?
No. We give honest advice, even when the answer is "you don't need to change a thing".

Do you just find the cheapest price?
No. We look for the best overall value: service, terms and total cost weighed together.

How do we see our contracts?
In our Procurement Hub: every contract, cost, end date and notice period, all in one place.

What's the minimum term?
Monthly packages have a 3-month minimum. Or start with a one-off project, with no commitment.

Leave it with us. We'll sort it!

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