BUSINESS SERVICES

Information sheet

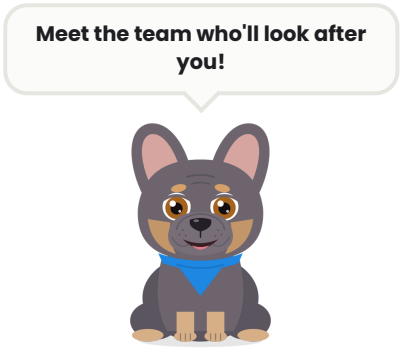
Ad Hoc and Fractional Procurement

WHO WE ARE

Not just a supplier. An extension of your team.

Kee Business Services gives you expert procurement support without the cost of employing a procurement team. We take ownership of your contracts, suppliers and negotiations, so you can get back to growing your business. No jargon, no hidden fees, no being passed from department to department: just a real person who knows your business and answers when you call. As independent procurement specialists, we work for you, not the suppliers. Whether it's a single contract or your whole supplier base, we review, benchmark, tender and negotiate, and we always recommend on overall value, never just the cheapest price.





What it means to have Kee in your corner

We have your back
A real person who knows you and answers when you call.

We protect your interests
No surprise renewals, no quiet price creep, no small print against you.

We take ownership
When something goes wrong, we chase it down so you don't have to.

Our money mindset
We review services like it's our own money. Your saving is our win.

We help you grow
The right services, scaled to where your business is heading.

Your options

Two ways to work with us	Option 1: Ad Hoc Project	Option 2: Fractional Procurement
What it is	A one off procurement project, managed end to end	Your own outsourced procurement department
Best for	One or two contracts that need expert attention now	Ongoing management of all your contracts and suppliers
Investment	One off fee from £495 + VAT	From £395 + VAT per month
Commitment	None, pay as you go	3 months minimum, then rolling
Tender, negotiation and contract review	✔	✔
Procurement Hub, register and renewal diary	–	✔
Proactive management and quarterly reviews	–	✔

Not sure which way to go? Many clients start with an ad hoc project to see how we work. Upgrade to a monthly package within 90 days of completing your project and we'll credit **50% of your project fee** against your first month.

Let's have a proper chat

Kai Ia Minshull, Director · 07890 541571 · 0161 820 1000 · km@kbs.team · kbs.team

Kee Business Services · Imperial House, 79–81 Hornby Street, Bury BL9 5BN · Registered in England and Wales

Keeping promises. Keeping costs under control.

KEE BUSINESS SERVICES

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Ad Hoc and Fractional Procurement

Option 1: Ad Hoc Procurement, expert help project by project

A pay as you go service: we manage your procurement project from discovery through to implementation, then keep supporting the contracts we've arranged for their full term. Your project fee includes discovery, supplier and contract review, tender management, market benchmarking, commercial negotiation, full contract and terms review, a written recommendation report, supplier onboarding and ongoing support throughout the contract's term.

1. **Discovery**
2. **Tender**
3. **Commercial review**
4. **Your approval**
5. **Implementation**
6. **Ongoing support**

From £495 + VAT

Telecoms · Mobile · Broadband and Connectivity · Energy · Card Payments

From £750 + VAT

Vehicle and Asset Finance · Business Insurance · IT and Software

Consultancy

£125 + VAT per hour · £450 + VAT half day · £850 + VAT full day. Larger projects quoted individually.

Option 2: Fractional Procurement Department

Employing a full time Procurement Manager typically costs £50,000 to £80,000 a year. Our Fractional Procurement Department gives you that expertise every month for a fraction of the cost, proactively managing your contracts, renewals and suppliers so nothing slips.

Procurement Essentials

From £395/month + VAT

4 hrs per month

Dedicated Procurement Manager. Small businesses gaining control of contracts.

Procurement Partner

From £795/month + VAT

8 hrs per month

Adds monthly reporting, benchmarking, invoice validation and strategy meetings.

Fractional Procurement Director

From £1,595/month + VAT

16 hrs per month

Your own Procurement Director: board attendance, strategy, audits and risk.

The practical bits: one off setup £250 + VAT · Monday.com Procurement Hub licence £31 + VAT a month (your secure contract portal) · minimum 3 month commitment with 3 months' notice · all prices are "from" prices, plus VAT.

Why you can trust us

ISO 9001
Quality Management
Excellence at every stage.

ISO 14001
Environmental Management
Impact measured and reduced.

ISO 27001
Information Security
Your data protected, always.

Energy Ombudsman
Registered Energy Broker
Independent protection.

What our clients say

· 5.0 on Google from 60 reviews

★★★★★
"A fantastic service if you are time poor and want to get the best deal negotiated. Couldn't recommend enough!"

Pegasus Benefits

★★★★★
"Everything was handled professionally from start to finish, with great communication and a real focus on customer service."

Nathan D.

★★★★★
"Kai la and the team always go above and beyond to help us with our business needs, nothing is too much trouble."

Jo S.

★★★★★
"It's transformed the way we work and lead to far more productivity."

Bill C., on his Webex phone system

Just reply and we'll take care of everything from there. Got questions? Book a call or ring **0161 820 1000**. You'll get a real person, we promise.

We'd love to meet up, talk it through and show you our Procurement Hub, the software that helps you manage your business overheads and keep costs down.

Book a call with us

Sasha and Suzie say: let's have a proper chat! 🐾



Let's have a proper chat

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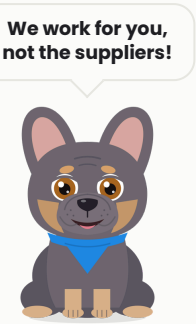
Information sheet

Fractional Procurement · Your outsourced procurement department

WHO WE ARE

Your outsourced procurement department.

We become an extension of your team, taking ownership of your contracts, suppliers, renewals and negotiations, so you can get back to growing your business. **We're not a broker.** A broker disappears once the contract is signed. That's when our relationship really begins: managing suppliers, checking invoices, challenging renewals and negotiating on your behalf, year after year. A full time Procurement Manager typically costs £50,000 to £80,000 a year. We give you that expertise for a fraction of the cost.



THE PROBLEMS WE SOLVE

Overpaying. Prices creep and contracts auto renew. We benchmark the market so nothing rolls over unchecked.

No visibility. Our Procurement Hub maps every contract: costs, end dates and notice periods, all in one place.

Weaker negotiations. Suppliers negotiate every day; most businesses once every 3 to 5 years. We negotiate every week.

Leadership time. You should be growing the business, not chasing broadband quotes.

WHAT EVERY CLIENT CAN COUNT ON

One dedicated contact. A real person who knows your business and answers when you call. No call centres.

Nothing without your say so. Every recommendation is approved by you before anything proceeds.

Best overall value. Not just the cheapest option: service, terms and total cost weighed together.

Honest advice. Even when the honest answer is "you don't need us to change a thing".

Our packages

Procurement Essentials

From £395/month + VAT

4 hrs per month

Small businesses gaining control of contracts and procurement.

Procurement Partner

From £795/month + VAT

8 hrs per month

Growing businesses with multiple suppliers and regular renewals.

Fractional Procurement Director

From £1,595/month + VAT

16 hrs per month

Your own Procurement Director, without employing one.

All packages: one off setup £250 + VAT · Monday.com Procurement Hub licence £31 + VAT a month · minimum 3 month commitment · additional support from £125 + VAT per hour.

How it works: six simple phases, at your pace

1. Discovery
2. Strategy
3. Tender and negotiation
4. Approval
5. Implementation
6. Ongoing management

Accredited and trusted

ISO 9001
Quality Management

ISO 14001
Environmental Management

ISO 27001
Information Security

Energy Ombudsman
Registered Energy Broker

What our clients say

· 5.0 on Google from 60 reviews

★★★★★
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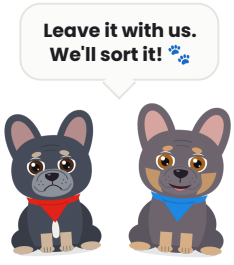
★★★★★
"It's transformed the way we work and lead to far more productivity."

Bill C., on his Webex phone system

See what we could save you

Fancy a chat? We'd love to meet up, talk it through and show you our Procurement Hub, the software that helps you manage your business overheads and keep costs down. Ring **0161 820 1000**. You'll get a real person, we promise.

Book a call with us



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